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To whom it may concern

RE: S-Works Construction Corp Referral

Greetings,

By way of introduction, I have an Engineering Degree from Milwaukee School of Engineering and have been in Construction/Development for almost 30 years. I've served in a wide array of roles; from construction PM to owner/developer/franchisee of my own mid-rise class A office, Marriott Hotel, and 125-acre mixed use development. In a consultancy role with my company Commercial Development Consultants, I've been an Owner's Rep, Development/Construction Manager and Consultant to the industry nationally for almost 20 years and have overseen projects for Wyndham Worldwide/Vacation Ownership since 2010; now almost 50 resort locations. I am routinely in the position of assessing potential project team members and success of my projects is imperatively reliant on trusted business relationships, a results-oriented culture across the team, and comprehensive attention to detail and the guest experience (most of these projects are occupied/abutting occupied environments and people "on vacation").

I met S-Works and Joe Salama in 2019 when I had two important selective-remodel projects in occupied Sales Offices in Old Town Alexandria and National Harbor. Both projects were logistically challenged environments and both were home to long-tenured, high-energy leaders in the Sales business unit of Wyndham. One of the projects also had significant base building/landlord systems issues that needed to be resolved to improve the occupant comfort and guest experience. Joe is an excellent communicator, genuine person, and highly experienced industry veteran. His value of his family legacy, a credible reputation, and moreover life in general radiates and is a positive tone-setter for how S-Works conducts business, fostering trust amongst team members, and motivating work to get completed. Both projects were completed to the client's satisfaction and moreover had to be completed amidst the constraints of the pandemic and some rigorous localized jurisdictional mandates.

While I don't always have projects repeatedly in a particular region of the country, a big part of my success and being able to manage a large bandwidth of work nimbly and efficiently is being able to return to trusted relationships and pick the team up right back where we left off; often years down the road. Joe and S-Works are one of those trusted groups I know we can rely on when we have another project in the region they service and we won't hesitate to re-engage with them when that time comes. I highly recommend them to you as well.

Christopher M. Daye
President