27 March 2001

Mr. Joseph D. Salama President **S WORKS Construction Corporation** 5602 General Washington Drive Alexandria, Virginia 22312

Re: LandAmerica Financial Group, Inc. 1015 15th St. NW, Washington DC

Dear Mr. Salama:

It was our pleasure to team with S WORKS Construction for the build-out of new Washington DC offices for LandAmerica.

Your Senior Project Manager Mike Pates and Superintendent Jim Ramsey are truly team players. Their positive and productive approach to problem solving helped prevent several serious scheduling glitches from becoming project disasters. For example, several weeks into construction the project scope was changed considerably when additional square footage became available to LandAmerica. Rather than complain and move work crews to other job sites, Mike Pates and Jim Ramsey worked professionally and skillfully to move the project forward as seamlessly as possible while lease negotiations and revised drawings were completed.

We also found many of S WORKS' standard project management practices, such as delivering <u>all</u> required project submittals at one time, to be organized, very helpful, and not as common in the industry as we now prefer.

We have and will continue to recommend S WORKS Construction to others, and we look forward to working with you again in the future.

Sincerely,

Michael J. Nawrocki AlA Envision Design

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